

	4Q 2017	4Q 2016	Dollar Difference	Percent Difference
Bay Area				
Alameda	89,923,817	85,040,885	4,882,932	5.74%
Contra Costa	46,173,886	44,413,877	1,760,009	3.96%
Marin	14,431,712	13,808,537	623,175	4.51%
Napa	9,311,924	9,404,540	(92,616)	-0.98%
San Francisco	53,909,914	51,670,256	2,239,659	4.33%
San Mateo	47,096,824	44,195,004	2,901,821	6.57%
Santa Clara	122,215,946	115,163,607	7,052,339	6.12%
Solano	20,568,617	19,957,445	611,172	3.06%
Sonoma	26,138,080	24,486,805	1,651,275	6.74%
Total	429,770,720	408,140,956	21,629,765	5.30%
Central Coast				
Monterey	17,823,256	17,428,935	394,321	2.26%
San Benito	1,864,637	1,682,090	182,547	10.85%
San Luis Obispo	13,810,330	13,208,566	601,765	4.56%
Santa Barbara	18,783,754	18,504,211	279,543	1.51%
Santa Cruz	10,021,897	9,698,506	323,391	3.33%
Total	62,303,874	60,522,307	1,781,567	2.94%
Far North				
Butte	9,147,103	8,517,105	629,998	7.40%
Colusa	968,879	834,903	133,975	16.05%
Del Norte	618,008	601,205	16,803	2.79%
Glenn	1,049,448	960,693	88,755	9.24%
Humboldt	5,740,001	5,643,434	96,567	1.71%
Lake	1,618,565	1,565,123	53,442	3.41%
Lassen	1,522,829	707,305	815,524	115.30%
Mendocino	3,873,497	3,519,014	354,483	10.07%
Modoc	225,474	225,880	(406)	-0.18%
Nevada	4,185,996	3,514,833	671,163	19.10%
Plumas	765,833	570,197	195,636	34.31%
Shasta	8,145,079	7,825,240	319,839	4.09%
Sierra	67,825	56,704	11,121	19.61%
Siskiyou	1,553,793	1,445,915	107,878	7.46%
Tehama	2,203,861	2,044,489	159,371	7.80%
Trinity	282,402	279,446	2,955	1.06%
Total	41,968,592	38,311,486	3,657,106	9.55%
CALIFORNIA TOTAL				
	1,819,287,519	1,755,857,382	63,430,137	3.61%

	4Q 2017	4Q 2016	Dollar Difference	Percent Difference
Sacramento Region				
El Dorado	6,063,993	5,913,558	150,435	2.54%
Placer	25,167,092	24,450,741	716,351	2.93%
Sacramento	66,057,713	62,175,957	3,881,756	6.24%
Sutter	4,536,102	4,212,894	323,208	7.67%
Yolo	11,411,322	10,289,353	1,121,969	10.90%
Yuba	1,482,630	1,387,629	95,000	6.85%
Total	114,718,852	108,430,133	6,288,719	5.80%
San Joaquin Valley				
Fresno	39,159,759	36,504,627	2,655,132	7.27%
Kern	37,577,439	34,236,843	3,340,596	9.76%
Kings	4,390,572	4,201,924	188,649	4.49%
Madera	4,193,640	3,748,438	445,202	11.88%
Merced	7,907,149	7,337,419	569,730	7.76%
San Joaquin	33,686,834	29,795,260	3,891,574	13.06%
Stanislaus	23,712,742	23,828,653	(115,912)	-0.49%
Tulare	20,257,293	19,144,201	1,113,092	5.81%
Total	170,885,427	158,797,364	12,088,063	7.61%
Sierras				
Alpine	105,590	247,890	(142,300)	-57.40%
Amador	1,251,299	1,216,037	35,262	2.90%
Calaveras	1,004,330	961,814	42,516	4.42%
Inyo	941,097	939,553	1,543	0.16%
Mariposa	487,856	448,625	39,232	8.74%
Mono	688,748	658,253	30,495	4.63%
Tuolumne	1,947,975	1,826,169	121,806	6.67%
Total	6,426,896	6,298,341	128,555	2.04%
Southern California				
Imperial	7,711,360	6,997,798	713,563	10.20%
Los Angeles	417,718,970	421,278,798	(3,559,828)	-0.85%
Orange	175,460,768	169,304,717	6,156,050	3.64%
Riverside	96,079,356	92,428,463	3,650,893	3.95%
San Bernardino	103,925,286	98,282,853	5,642,433	5.74%
San Diego	154,333,200	150,328,812	4,004,387	2.66%
Ventura	37,984,218	36,735,354	1,248,864	3.40%
Total	993,213,157	975,356,795	17,856,363	1.83%
CALIFORNIA TOTAL				
	1,819,287,519	1,755,857,382	63,430,137	3.61%