



Press Release

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HdL Announces New Partnership with Nationwide Compliance Specialists

Diamond Bar, CA – March 21, 2017 - HdL Companies, a leader in providing local governments with revenue consulting and compliance services, is pleased to announce its partnership with Nationwide Compliance Specialists (NCS). This partnership will provide HdL's Cannabis Services clients with a comprehensive solution to ensure the accuracy of tax payments made by legally permitted cash based cannabis-related businesses. The NCS platform uses a predictive analytics algorithm to identify under-reporting of taxes and reduces audit times by nearly 60% over traditional methods.

"We believe this partnership represents an outstanding opportunity to leverage technology developed for the Colorado cannabis market to help California's local governments with regulatory and financial compliance," said Andy Nickerson, President of HdL.

Adam Crabtree, CEO and Founder of Nationwide Compliance Specialists echoed these sentiments, "We are excited to expand our work to the California market and partner with a company as strong as HdL. We believe that the pairing of our analytics platform with HdL's robust compliance work and unparalleled knowledge base provides an amazing opportunity for clients of both companies. Our expansion into the municipal audit arena was driven primarily by the experience and alignment of vision between our two companies."

About HdL

HdL supports local government operations by delivering increased tax revenues, regulatory compliance, and innovative software solutions. The firm employs a team of professionals with expertise in sales tax, property tax, business licensing, transient occupancy tax (TOT), marijuana regulation/taxation and economic development.

About NCS

NCS delivers their patent-pending predictive analytics engine to provide banks and regulatory agencies with real-time monitoring and alerts for cash-intensive businesses, including Marijuana-Related Businesses (MRBs). At the core of the firm's analytics capability is an algorithm that aggregates and analyzes vast numbers of data points, applying statistical, financial, and economic factors to create simple, easy-to-understand reports.

For more information about HdL's Cannabis Compliance Services, please visit:

cannabis.hdlcompanies.com.

For more information about Nationwide Compliance Specialists, please visit:

www.nationwidecomply.com